

**ASSEMBLY BILL**

**No. 1959**

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**Introduced by Assembly Members Chu, Frommer, Pavley, and  
Ridley-Thomas**

February 12, 2004

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An act to amend Section 14977.1 of, and to add Section 22790.1 to, the Government Code, and to amend Section 14105.33 of the Welfare and Institutions Code, relating to health care contracts.

LEGISLATIVE COUNSEL'S DIGEST

AB 1959, as introduced, Chu. Health care.

Existing law authorizes the Department of General Services to enter into contracts on a bid or negotiated basis with manufacturers and suppliers of single-source or multiple source drugs, authorizes the department to obtain from them discounts, rebates, or refunds as permissible under federal law, and provides that those contracts are exempt from competitive bid and other acquisition procedures applicable to the state acquisition of goods and services. Existing law requires the State Department of Mental Health, the Department of Corrections, the Department of the Youth Authority, and the State Department of Developmental Services to participate in the program, and authorizes other state, local, and public agency governmental entities to elect to participate in that contracting program.

Existing law, the Public Employees' Medical and Hospital Care Act, authorizes the Board of Administration of the Public Employees' Retirement System to contract with eligible carriers for health benefits plans for employees and annuitants and major medical plans or approve health benefits plans offered by employee organizations.

Existing law authorizes the State Department of Health Services to enter into contracts with manufacturers of single-source and multiple source drugs, on a bid or nonbid basis, for drugs from each major therapeutic category, and requires the department to maintain a list of those drugs for which contracts have been executed. Existing law also provides that those contracts are exempt from competitive bid and other acquisition procedures applicable to the state acquisition of goods and services.

This bill would authorize the chair and vice chair of specified committees of the Legislature to inspect any of those contracts, and would require the chair and vice chair of those committees to maintain the confidentiality of the contractS or amendments to the contract.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

*The people of the State of California do enact as follows:*

1 SECTION 1. Section 14977.1 of the Government Code is  
2 amended to read:

3 14977.1. (a) Notwithstanding any other provision of law, the  
4 Department of General Services may enter into exclusive or  
5 nonexclusive contracts on a bid or negotiated basis with  
6 manufacturers and suppliers of single source or multisource drugs.  
7 The department may obtain from those manufacturers and  
8 suppliers, discounts, rebates, or refunds based on quantities  
9 purchased insofar as permissible under federal law. Contracts  
10 entered into pursuant to this chapter may include price discounts,  
11 rebates, refunds, or other strategies aimed at managing escalating  
12 prescription drug prices.

13 (b) Contracts under this chapter shall be exempt from Chapter  
14 2 (commencing with Section 10290) of Part 2 of Division 2 of the  
15 Public Contract Code.

16 *Notwithstanding any other provision of law, any contract or*  
17 *amendments to the contract subject to this section shall be open to*  
18 *inspection by the chair and vice chair of the following legislative*  
19 *committees, who shall maintain the confidentiality of the contracts*  
20 *and amendments thereto, until the contract or amendments to the*  
21 *contract are open to inspection by the public.*

22 (1) *The Assembly Committee on Health.*

23 (2) *The Senate Committee on Health and Human Services.*



1 (3) *The Assembly Committee on Budget.*

2 (4) *The Senate Committee on Budget and Fiscal Review.*

3 SEC. 2. Section 22790.1 is added to the Government Code, to  
4 read:

5 22790.1. All contracts entered into by the board for health  
6 benefits for employees and annuitants, including prescribed drug  
7 benefits, shall be open to inspection by the chair and vice chair of  
8 the following legislative committees, who shall maintain the  
9 confidentiality of the contracts and amendments thereto, until the  
10 contracts or amendments to the contract are open to inspection by  
11 the public:

12 (a) The Assembly Committee on Health.

13 (b) The Senate Committee on Health and Human Services.

14 (c) The Assembly Committee on Budget.

15 (d) The Senate Committee on Budget and Fiscal Review.

16 SEC. 3. Section 14105.33 of the Welfare and Institutions  
17 Code is amended to read:

18 14105.33. (a) The department may enter into contracts with  
19 manufacturers of single-source and multiple-source drugs, on a  
20 bid or nonbid basis, for drugs from each major therapeutic  
21 category, and shall maintain a list of those drugs for which  
22 contracts have been executed.

23 (b) (1) Contracts executed pursuant to this section shall be for  
24 the manufacturer's best price, as defined in Section 14105.31,  
25 which shall be specified in the contract, and subject to agreed-upon  
26 price escalators, as defined in that section. The contracts shall  
27 provide for an equalization payment amount, as defined in Section  
28 14105.31, to be remitted to the department quarterly. The  
29 department shall submit an invoice to each manufacturer for the  
30 equalization payment amount, including supporting utilization  
31 data from the department's prescription drug paid claims tapes  
32 within 30 days of receipt of the Centers for Medicare and Medicaid  
33 Services' file of manufacturer rebate information. In lieu of paying  
34 the entire invoiced amount, a manufacturer may contest the  
35 invoiced amount pursuant to procedures established by the federal  
36 Centers for Medicare and Medicaid Services' Medicaid Drug  
37 Rebate Program Releases or regulations by mailing a notice, that  
38 shall set forth its grounds for contesting the invoiced amount, to  
39 the department within 38 days of the department's mailing of the  
40 state invoice and supporting utilization data. For purposes of state

1 accounting practices only, the contested balance shall not be  
2 considered an accounts receivable amount until final resolution of  
3 the dispute pursuant to procedures established by the federal  
4 Centers for Medicare and Medicaid Services' Medicaid Drug  
5 Rebate Program Releases or regulations that results in a finding of  
6 an underpayment by the manufacturer. Manufacturers may  
7 request, and the department shall timely provide, at cost, Medi-Cal  
8 provider level drug utilization data, and other Medi-Cal utilization  
9 data necessary to resolve a contested department-invoiced rebate  
10 amount.

11 (2) The department shall provide for an annual audit of  
12 utilization data used to calculate the equalization amount to verify  
13 the accuracy of that data. The findings of the audit shall be  
14 documented in a written audit report to be made available to  
15 manufacturers within 90 days of receipt of the report from the  
16 auditor. Any manufacturer may receive a copy of the audit report  
17 upon written request. Contracts between the department and  
18 manufacturers shall provide for any equalization payment  
19 adjustments determined necessary pursuant to an audit.

20 (3) Utilization data used to determine an equalization payment  
21 amount shall exclude data from both of the following:

22 (A) Health maintenance organizations, as defined in Section  
23 300e(a) of Title 42 of the United States Code, including those  
24 organizations that contract under Section 1396b(m) of Title 42 of  
25 the United States Code.

26 (B) Capitated plans that include a prescription drug benefit in  
27 the capitated rate, and that have negotiated contracts for rebates or  
28 discounts with manufacturers.

29 (c) In order that Medi-Cal beneficiaries may have access to a  
30 comprehensive range of therapeutic agents, the department shall  
31 ensure that there is representation on the list of contract drugs in  
32 all major therapeutic categories. Except as provided in subdivision  
33 (a) of Section 14105.35, the department shall not be required to  
34 contract with all manufacturers who negotiate for a contract in a  
35 particular category. The department shall ensure that there is  
36 sufficient representation of single-source and multiple-source  
37 drugs, as appropriate, in each major therapeutic category.

38 (d) The department shall select the therapeutic categories to be  
39 included on the list of contract drugs, and the order in which it  
40 seeks contracts for those categories. The department may establish



1 different contracting schedules for single-source and  
2 multiple-source drugs within a given therapeutic category.

3 (e) (1) In order to fully implement subdivision (d), the  
4 department shall, to the extent necessary, negotiate or renegotiate  
5 contracts to ensure there are as many single-source drugs within  
6 each therapeutic category or subcategory as the department  
7 determines necessary to meet the health needs of the Medi-Cal  
8 population. The department may determine in selected therapeutic  
9 categories or subcategories that no single-source drugs are  
10 necessary because there are currently sufficient multiple-source  
11 drugs in the therapeutic category or subcategory on the list of  
12 contract drugs to meet the health needs of the Medi-Cal  
13 population. However, in no event shall a beneficiary be denied  
14 continued use of a drug which is part of a prescribed therapy in  
15 effect as of September 2, 1992, until the prescribed therapy is no  
16 longer prescribed.

17 (2) In the development of decisions by the department on the  
18 required number of single-source drugs in a therapeutic category  
19 or subcategory, and the relative therapeutic merits of each drug in  
20 a therapeutic category or subcategory, the department shall consult  
21 with the Medi-Cal Contract Drug Advisory Committee. The  
22 committee members shall communicate their comments and  
23 recommendations to the department within 30 business days of a  
24 request for consultation, and shall disclose any associations with  
25 pharmaceutical manufacturers or any remuneration from  
26 pharmaceutical manufacturers.

27 (f) In order to achieve maximum cost savings, the Legislature  
28 declares that an expedited process for contracts under this section  
29 is necessary. Therefore, contracts entered into on a nonbid basis  
30 shall be exempt from Chapter 2 (commencing with Section 10290)  
31 of Part 2 of Division 2 of the Public Contract Code.

32 (g) In no event shall a beneficiary be denied continued use of  
33 a drug that is part of a prescribed therapy in effect as of September  
34 2, 1992, until the prescribed therapy is no longer prescribed.

35 (h) Contracts executed pursuant to this section shall be  
36 confidential and shall be exempt from disclosure under the  
37 California Public Records Act (Chapter 3.5 (commencing with  
38 Section 6250) of Division 7 of Title 1 of the Government Code).  
39 *Notwithstanding any other provision of law, any contract or*  
40 *amendments to the contract subject to this section shall be open to*

1 *inspection by the chair and vice chair of the following legislative*  
2 *committees, who shall maintain the confidentiality of the contracts*  
3 *and amendments thereto, until the contract or amendments to the*  
4 *contract are open to inspection by the public.*

5 (1) *The Assembly Committee on Health.*

6 (2) *The Senate Committee on Health and Human Services.*

7 (3) *The Assembly Committee on Budget.*

8 (4) *The Senate Committee on Budget and Fiscal Review.*

9 (i) The department shall provide individual notice to Medi-Cal  
10 beneficiaries at least 60 calendar days prior to the effective date of  
11 the deletion or suspension of any drug from the list of contract  
12 drugs. The notice shall include a description of the beneficiary's  
13 right to a fair hearing and shall encourage the beneficiary to  
14 consult a physician to determine if an appropriate substitute  
15 medication is available from Medi-Cal.

16 (j) In carrying out the provisions of this section, the department  
17 may contract either directly, or through the fiscal intermediary, for  
18 pharmacy consultant staff necessary to initially accomplish the  
19 treatment authorization request reviews.

20 (k) (1) Manufacturers shall calculate and pay interest on late  
21 or unpaid rebates. The interest shall not apply to any prior period  
22 adjustments of unit rebate amounts or department utilization  
23 adjustments.

24 (2) For state rebate payments, manufacturers shall calculate  
25 and pay interest on late or unpaid rebates for quarters that begin on  
26 or after the effective date of the act that added this subdivision.

27 (3) Following final resolution of any dispute pursuant to  
28 procedures established by the federal Centers for Medicare and  
29 Medicaid Services' Medicaid Drug Rebate Program Releases or  
30 regulations regarding the amount of a rebate, any underpayment  
31 by a manufacturer shall be paid with interest calculated pursuant  
32 to subdivisions (m) and (n), and any overpayment, together with  
33 interest at the rate calculated pursuant to subdivisions (m) and (n),  
34 shall be credited by the department against future rebates due.

35 (l) Interest pursuant to subdivision (k) shall begin accruing 38  
36 calendar days from the date of mailing of the invoice, including  
37 supporting utilization data sent to the manufacturer. Interest shall  
38 continue to accrue until the date of mailing of the manufacturer's  
39 payment.

1 (m) Except as specified in subdivision (n), interest rates and  
2 calculations pursuant to subdivision (k) for medicaid rebates and  
3 state rebates shall be identical and shall be determined by the  
4 federal Centers for Medicare and Medicaid Services' Medicaid  
5 Drug Rebate Program Releases or regulations.

6 (n) If the date of mailing of a state rebate payment is 69 days  
7 or more from the date of mailing of the invoice, including  
8 supporting utilization data sent to the manufacturer, the interest  
9 rate and calculations pursuant to subdivision (k) shall be as  
10 specified in subdivision (m), however the interest rate shall be  
11 increased by 10 percentage points. This subdivision shall apply to  
12 payments for amounts invoiced for any quarters that begin on or  
13 after the effective date of the act that added this subdivision.

14 (o) If the rebate payment is not received, the department shall  
15 send overdue notices to the manufacturer at 38, 68, and 98 days  
16 after the date of mailing of the invoice, and supporting utilization  
17 data. If the department has not received a rebate payment,  
18 including interest, within 180 days of the date of mailing of the  
19 invoice, including supporting utilization data, the manufacturer's  
20 contract with the department shall be deemed to be in default and  
21 the contract may be terminated in accordance with the terms of the  
22 contract. For all other manufacturers, if the department has not  
23 received a rebate payment, including interest, within 180 days of  
24 the date of mailing of the invoice, including supporting utilization  
25 data, all of the drug products of those manufacturers shall be made  
26 available only through prior authorization effective 270 days after  
27 the date of mailing of the invoice, including utilization data sent  
28 to manufacturers.

29 (p) If the manufacturer provides payment or evidence of  
30 payment to the department at least 40 days prior to the proposed  
31 date the drug is to be made available only through prior  
32 authorization pursuant to subdivision (o), the department shall  
33 terminate its actions to place the manufacturers' drug products on  
34 prior authorization.

35 (q) The department shall direct the state's fiscal intermediary  
36 to remove prior authorization requirements imposed pursuant to  
37 subdivision (o) and notify providers within 60 days after payment  
38 by the manufacturer of the rebate, including interest. If a contract  
39 was in place at the time the manufacturers' drugs were placed on  
40 prior authorization, removal of prior authorization requirements



1 shall be contingent upon good faith negotiations and a signed  
2 contract with the department.

3 (r) A beneficiary may obtain drugs placed on prior  
4 authorization pursuant to subdivision (o) if the beneficiary  
5 qualifies for continuing care status. To be eligible for continuing  
6 care status, a beneficiary must be taking the drug when its  
7 manufacturer is placed on prior authorization status. Additionally,  
8 the department shall have received a claim for the drug with a date  
9 of service that is within 100 days prior to the date the manufacturer  
10 was placed on prior authorization.

11 (s) A beneficiary may remain eligible for continuing care  
12 status, provided that a claim is submitted for the drug in question  
13 at least every 100 days and the date of service of the claim is within  
14 100 days of the date of service of the last claim submitted for the  
15 same drug.

16 (t) Drugs covered pursuant to Sections 14105.43 and 14133.2  
17 shall not be subject to prior authorization pursuant to subdivision  
18 (o), and any other drug may be exempted from prior authorization  
19 by the department if the director determines that an essential need  
20 exists for that drug, and there are no other drugs currently available  
21 without prior authorization that meet that need.

22 (u) It is the intent of the Legislature in enacting subdivisions (k)  
23 to (t), inclusive, that the department and manufacturers shall  
24 cooperate and make every effort to resolve rebate payment  
25 disputes within 90 days of notification by the manufacturer to the  
26 department of a dispute in the calculation of rebate payments.

